Lodi Gas Storage		G.O. #156					
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	Lodi Gas Storage, LLC Year of Report - 2016 G.O. #156 Sec. 9.1.1
	Description of WMDVLGBTBE Program Activities During the Previous Calendar Year
Line No.	A description of WMDVLGBTBE program activities engaged in during the previous calendar year. Internal program activities.
1	Lodi Gas Storage, LLC's vendor selection policy states, "It is the policy of Lodi Gas Storage, LLC (LGS) that women, minority, disabled
2	veteran and/or lesbian, gay, bisexual or transgender individual-owned business enterprises (WMDVLGBTBE) shall have the maximum
3	practicable opportunity to participate in the performance of contracts. Furthermore, this policy shall not be used to exclude qualified
4	non-WMDVLGBTBE's from participating in LGS contracting."
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21 22	
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Line	
No.	A description of WMDVLGBTBE program activities engaged in during the previous calendar year. External program activities.
26	Lodi Gas Storage, LLC's vendor selection policy states, "It is the policy of Lodi Gas Storage, LLC (LGS) that women, minority, disabled
27	veteran and/or lesbian, gay, bisexual or transgender individual-owned business enterprises (WMDVLGBTBE) shall have the maximum practicable opportunity to participate in the performance of contracts. Furthermore, this policy shall not be used to exclude qualified
28 29	non-WMDVLGBTBE's from participating in LGS contracting."
29 30	
31	
32	In addition to supplying each contractor from whom LGS accepted bids for construction or construction related services with a copy of
33	this policy, LGS encouraged the prospective contractors to consider including WMDVLGBTBE firms in their sub-contracting practices.
34	
35 36	
36	LGS participated in the CPUC/Frontier Fresno Small Business Expo on Tuesday, October 4, 2016. The event included: a panel
38	discussion on how to do business with utilities; one-on-one meetings with procurement representatives from utility companies,
39	local/state agencies, and others; a vendor/resource fair; and workshops.
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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.2
	WMDVLGBTBE Annual Results by Ethnicity	-

			Year of Report - 2	2016	
		Direct	Sub	Total \$	%
1	Asian Pacific American	\$0	\$0	\$0	0.00%
2	African American	\$0	\$0	\$0	0.00%
Minority 3 Male	Hispanic American	\$148,594	\$0	\$148,594	2.69%
4 Wate	Native American	\$0	\$0	\$0	0.009
5	Total Minority Male	\$148,594	\$0	\$148,594	2.699
6	Asian Pacific American	\$0	\$0	\$0	0.00
7 Minority	African American	\$0	\$0	\$0	0.00
8 Minority	Hispanic American	\$0	\$0	\$0	0.00
9	Native American	\$0	\$0	\$0	0.00
10	Total Minority Female	\$0	\$0	\$0	0.00
		• • • • • • •	+ - I	A	
11 Total	Vinority Business Enterprise (MBE)	\$148,594	\$0	\$148,594	2.69
R		, ,	· _		
	Minority Business Enterprise (MBE)	\$148,594 \$156,586	\$0 \$0	\$148,594 \$156,586	2.69
12 Wo		, ,	· _		2.839
12 Wo	men Business Enterprise (WBE) pian, Gay, Bisexual, Transgender	\$156,586	\$0	\$156,586	
12 Wc Les 13 E	men Business Enterprise (WBE) bian, Gay, Bisexual, Transgender business Enterprise (LGBTBE) Disabled Veteran Business	\$156,586 \$0	\$0 \$0	\$156,586 \$0	2.83°

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS Direct - DIRECT PROCUREMENT Sub - SUBCONTRACTOR PROCUREMENT

% - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, LLC G.O. #156 Sec. 9.1.2 Year of Report - 2016 WMDVLGBTBE Direct Procurement by Product and Service Categories

		Г	Product	s	Service	S	Total	
			\$	%	\$	%	\$	%
1	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
2	African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
3 Minority 3 Male	Hispanic American	Direct	\$148,594	0.00%	\$0	0.00%	\$148,594	0.00%
4	Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
5	Total Minority Male	Direct	\$148,594	2.69%	\$0	0.00%	\$148,594	2.69%
6	Asian Pacific American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
7	African American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
8 Minority 8 Female	Hispanic American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
9 Female	Native American	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
10	Total Minority Female	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
11 Total M	inority Business Enterprise (MBE)	Direct	\$148,594	2.69%	\$0	0.00%	\$148,594	2.69%
12 Wom	en Business Enterprise (WBE)	Direct	\$96,619	1.75%	\$59,967	1.08%	\$156,586	2.83%
Lesbian, G 13	ay, Bisexual, Transgender Business Enterprise (LGBTBE)	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
14 Disabled V	/eteran Business Enterprise (DVBE)	Direct	\$2,297	0.04%	\$3,511	0.06%	\$5,808	0.10%
15	Other 8(a)*	Direct	\$0	0.00%	\$0	0.00%	\$0	0.00%
16	TOTAL WMDVLGBTBE	Direct	\$247,510	4.47%	\$63,478	1.15%	\$310,988	5.62%
16 Total Produ 17 Procureme Total Servi 18 Procureme	uct \$247,510 ce \$63,478	3	\$247,510	4.47%	\$63,478	1.15%	\$310,988	5.62

Total Number of WMDVLGBTBEs that 20 Received Direct Spend

8

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS Direct - DIRECT PROCUREMENT Sub - SUBCONTRACTOR PROCUREMENT % - PERCENTAGE OF NET PROCUREMENT

Lodi Gas Storage, LLC G.O. #156 Sec. 9.1.2 Year of Report - 2016 WMDVLGBTBE Subcontractor Procurement by Product and Service Categories

acific American American c American merican nority Male acific American American c American merican merican mority Female siness Enterprise (MBE)	Sub Sub Sub Sub Sub Sub Sub Sub Sub Sub	\$ \$0 \$0 \$0 \$0 \$0 \$0 \$0	% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$ \$0 \$0 \$0 \$0 \$0 \$0 \$0	% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$ \$0 \$0 \$0 \$0 \$0 \$0 \$0	% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
American c American merican nority Male acific American American c American merican merican	Sub Sub Sub Sub Sub Sub Sub Sub	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
American merican nority Male acific American American c American merican merican	Sub Sub Sub Sub Sub Sub Sub	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
merican nority Male acific American American c American merican nority Female	Sub Sub Sub Sub Sub Sub Sub	\$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00%
nority Male acific American American c American merican nority Female	Sub Sub Sub Sub Sub Sub	\$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00% 0.00%
acific American American c American Imerican nority Female	Sub Sub Sub Sub Sub	\$0 \$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00%	\$0 \$0 \$0 \$0 \$0	0.00% 0.00% 0.00% 0.00%
American 2 American merican nority Female	Sub Sub Sub Sub	\$0 \$0 \$0 \$0	0.00% 0.00% 0.00%	\$0 \$0 \$0	0.00% 0.00% 0.00%	\$0 \$0 \$0	0.00% 0.00% 0.00%
: American merican nority Female	Sub Sub Sub	\$0 \$0 \$0	0.00%	\$0 \$0	0.00% 0.00%	\$0 \$0	0.00%
merican nority Female	Sub Sub	\$0 \$0	0.00%	\$0	0.00%	\$0	0.00%
nority Female	Sub	\$0					
,			0.00%	\$0	0.00%	\$0	0.00%
siness Enterprise (MBE)) Sub	* 2					
		\$0	0.00%	\$0	0.00%	\$0	0.00%
ess Enterprise (WBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
	ess Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
usiness Enterprise (DVE	BE) Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
her 8(a)*	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
VMDVLGBTBE	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
	ise (LGBTBE)	usiness Enterprise (DVBE) Sub	ise (LGBTBE) Sub	ise (LGBTBE) Sub \$0 0.00% usiness Enterprise (DVBE) Sub \$0 0.00% ther 8(a)* Sub \$0 0.00% WMDVLGBTBE Sub \$0 0.00%	ise (LGBTBE) Sub \$0 0.00% \$0 usiness Enterprise (DVBE) Sub \$0 0.00% \$0 ther 8(a)* Sub \$0 0.00% \$0 WMDVLGBTBE Sub \$0 0.00% \$0	ise (LGBTBE) Sub \$0 0.00% \$0 0.00% usiness Enterprise (DVBE) Sub \$0 0.00% \$0 0.00% ther 8(a)* Sub \$0 0.00% \$0 0.00% WMDVLGBTBE Sub \$0 0.00% \$0 0.00%	ise (LGBTBE) Sub \$0 0.00% \$0 0.00% \$0 usiness Enterprise (DVBE) Sub \$0 0.00% \$0 0.00% \$0 ther 8(a)* Sub \$0 0.00% \$0 0.00% \$0 WMDVLGBTBE Sub \$0 0.00% \$0 0.00% \$0

\$0

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE ** NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS Direct - DIRECT PROCUREMENT Sub - SUBCONTRACTOR PROCUREMENT % - PERCENTAGE OF NET PROCUREMENT

19 Net Procurement**

Lodi Gas Stora	ıge,	LLC					Year of Re	eport - 20	16				G. O. #15	6 Sec 9.1.2		
				WM	DVLGBT	BE Procu	urement b	y Standa	rd Indus	trial Catego	ries					
												Lesbian, Gay,		_		
												Bisexual,	Disabled			
										Minority	Women	Transgender	Veterans			
	-				В						Business	Business	Business			
		Asian Pacifi	c American	African A	merican	Hispanic /	American	Native Ar	nerican	Enterprise	Enterprise	Enterprise	Enterprise	Other 8(a)**	Total	Total
SIC Category		Male	Female		Female	Male	Female	Male	Female	(MBE)	(WBE)	(LGBTBE)	(DVBE)	.,	WMDVLGBTBE	Dollars
13 - Oil and Gas extraction	\$	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$126,522
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
15 - General Building contractors	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$12,379
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
17 - Special Trade contractors	\$	\$0	\$0	\$0	\$0	\$133,787	\$0	\$0	\$0	\$133,787	\$17,286	\$0	\$5,808	\$0	\$156,881	\$936,966
17 - Special frade contractors	%	0.0%	0.0%	0.0%	0.0%	14.3%	0.0%	0.0%	0.0%	14.3%	1.8%	0.0%	0.6%	0.0%	16.7%	
26 - Paper and allied products	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$8,016
26 - Paper and alled products		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
27 - Printing and publishing		\$0	\$0	÷ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$4,903
		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
28 - Chemicals and allied products		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$33,987
·	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
30 - Rubber and miscellaneous plastics	\$ %	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$10,201
products		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
34 - Fabricated metal products	\$	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$73,341
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
35 - Industrial machinery and equipment	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$475,630
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
36 - Electrical and electronic equipment	\$ %	\$0	\$0	÷ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$29,988
		0.0%	0.0%	0.0%	0.0% \$0	0.0% \$0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	¢04 5 40
38 - Instruments and related products	\$ %	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$31,543
	70 ¢	0.0% \$0	0.0% \$0		0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0	0.0%	0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0			\$524
39 - Miscellaneous manufacturing industries	ф %	\$0 0.0%	0.0%	\$0 0.0%	ە 0.0%	پ 0 0.0%	پ 0 0.0%	\$0 0.0%	ارد 0.0%	0.0%	پ 0 0.0%	\$0 0.0%	0.0%	0.0%	\$0 0.0%	
	\$	\$0	\$0.0%		0.078 \$0	0.0 <i>%</i> \$0	\$0	0.0 <i>%</i> \$0	\$0	\$0	\$0	\$0	\$0		\$0	\$1,208
43 - U.S. Postal Service	φ %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ψ1,200
	\$	\$0	\$0.0%		0.070 \$0	\$0	\$0	\$0	\$0	\$0	\$0.0%	\$0.0%	\$0.070			\$7.581
47 - Transportation Services	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	<u> </u>
40 Communications	\$	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$660
48 - Communications	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
40 Electric geo and conitery convince	\$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$284,087
49 - Electric, gas and sanitary services	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

Lodi Gas Stora	ge, I	LLC					Year of R	eport - 20	016		G. O. #156 Sec 9.1.2							
				WN	IDVLGB	TBE Proc	urement b	y Standa	ard Indus	trial Catego	ries							
												Lesbian, Gay,	<u> </u>	1				
									ĺ	Min a site o	Women	Bisexual,	Disabled					
										Minority	Transgender	Veterans						
	Г	Asian Pacifi		African A	mariaan	Hispanic	American	Notive A	merican	Business	Business	Business Enterprise	Business		Total	Total		
SIC Category		Male	Female	Male	Female	Male	Female	Male	Female	Enterprise (MBE)	Enterprise (WBE)	(LGBTBE)	Enterprise (DVBE)	Other 8(a)**	WMDVLGBTBE	Dollars		
	¢	so	so		so	\$14,807	so	100 \$0	so	(IVIDE) \$14,807	(VVBE) \$0	(LGBTBE) \$0	(DVBE) \$0	\$0	-	\$34,981		
51 - Wholesale trade - nondurable goods	\$ %	0.0%	0.0%	0.0%	0.0%	42.3%	0.0%	0.0%	0.0%	42.3%	0.0%	0.0%	0.0%	0.0%	42.3%	ψ 3 4,301		
	\$	0.0 <i>%</i> \$0	0.0 <i>%</i> \$0		0.078 \$0	42.370 \$0		0.078 \$0	\$0	42.3 <i>%</i> \$0	\$0	\$0	\$0	\$0	\$0	\$32.012		
	Ψ %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	پ 0 0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	Ψ02,012		
		\$0	\$0.070		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$26,230		
service stations	\$ %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	<i> </i>		
50 Fating and drinking places	\$	\$0	\$0		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$243		
58 - Eating and drinking places	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
4 - Insurance agents, brokers and service		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$36,164		
•		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
73 - Business Services		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$106,843	\$0	\$0	\$0	\$106,843	\$376,608		
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	28.4%	0.0%	0.0%	0.0%	28.4%			
75 - Automotive repair, services and parking	\$ %	\$0	\$0		\$0	\$0	÷ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$15,689		
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
80 - Health services	\$	\$0	\$0		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$640		
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
	\$	\$0	\$0		\$0	\$0	+ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	+ -	\$107,451		
-	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
	\$	\$0	\$0	~ ~	\$0	\$0	¥ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	÷ -	\$24,730		
	%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	.		
86 - Membership organizations	\$	\$0	\$0		\$0	\$0	÷ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,253		
	*	0.0%	0.0%	0.0%	0.0% \$0	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	¢о 700 г74		
87 - Engineering and management services	\$ %	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$32,457 1.2%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$32,457 1.2%	\$2,709,574		
	% \$	0.0%	0.0%		0.0%	0.0%		0.0%	0.0%	0.0%	1.2%	0.0%	0.0%	0.0%		\$150		
89 - Miscellaneous services	» %	\$0 0.0%	50 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	\$0 0.0%	0.0%	۵ 0 0.0%	۵ 0 0.0%	\$0 0.0%	\$0 0.0%	0.0%	\$0 0.0%	0.0%	φ15U		
		0.0% \$0	0.0% \$0		0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0	0.0% \$0	\$0	0.0% \$0	0.0% \$0	\$0	\$35,000		
92 - Justice, public order and safety	\$ %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	پ 0 0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ψ00,000		
	\$	\$0	\$0.0%		\$0	\$0		0.078 \$0	\$0	0.0 <i>%</i> \$0	\$0	\$0	\$0	\$0		\$91,737		
93 - Finance, taxation and monetary policy	ý %	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ψ01,101		

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Lodi Gas Storage, LLC	Year of Report - 2016	G. O. #156 Sec 9.1.2
W	IDVLGBTBE Procurement by Standard Industrial Catego	ries

												Lesbian, Gay,		_		
												Bisexual,	Disabled			
										Minority	Women	Transgender	Veterans			
	_			-						Business	Business	Business	Business			
		Asian Pacifi	ic American	African A	merican	Hispanic	American	Native A	Merican	Enterprise	Enterprise	Enterprise	Enterprise	Other 8(a)**	Total	Total
SIC Category		Male	Female	Male	Female	Male	Female	Male	Female	(MBE)	(WBE)	(LGBTBE)	(DVBE)	Other 0(a)	WMDVLGBTBE	Dollars
TOTAL	\$	\$0	\$0	\$0	\$0	\$148,594	\$0	\$0	\$0	\$148,594	\$156,586	\$0	\$5,808	\$0	\$310,988	\$5,532,998
TOTAL	%	0.0%	0.0%	0.0%	0.0%	2.7%	0.0%	0.0%	0.0%	2.7%	2.8%	0.0%	0.1%	0.0%	5.6%	

Total Product Procurement	\$247,510
Total Service Procurement	\$63,478

Net Procurement*** \$5,532,998

NOTE:*FIRMS WITH MULIT MINORITY OWNERSHIP STATUS

**FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

***NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

TOTAL DOLLARS - TOTAL PROCUREMENT DOLLAR AMOUNT IN THE SPECIFIC SIC CATEGORY

% - PERCENTAGE OF TOTAL DOLLARS

Lodi Gas Storage, LLC Year of Report - 2016 G. O. #156 Sec 9.1.2 (D.11-05-019 & D.06-11-028)
Number of WMDVLGBTBE Suppliers and Revenue Reported to the Clearinghouse

ſ						Data on Number	of Suppliers								
		Revenue Reported to CHS Utility-Specific 2016 Summary													
# WMDVLGBTBEs	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total			
Under \$1 million		1		1		2		1		1		2			
Under \$5 million		3				3		3				3			
Under \$10 million															
Above \$10 million	2	1				3	2	1				3			
TOTAL	2	5	0	1	0	8	2	5	0	1	0	8			

						Revenue and P	ayment Data					
			Revenue Re	ported to CHS	5		Utility-Specific 2016 Summary					
WMDVLGBTBE \$M	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total	MBE	WBE	LGBTBE	DVBE	Other 8(a)*	Grand Total
Under \$1 million		\$-		\$-		\$-		\$ 3,582.80		\$ 5,808.08		\$ 9,390.88
Under \$5 million		\$ 7,145,225				\$ 7,145,225		\$ 127,852.06				\$ 127,852.06
Under \$10 million						\$-						\$-
Above \$10 million	\$ 52,100,500	\$ 51,029,398				\$ 103,129,898	\$ 148,594.05	\$ 25,151.17				\$ 173,745.22
TOTAL	\$ 52,100,500	\$ 58,174,623	\$-	\$-	\$-	\$ 110,275,123	\$ 148,594.05	\$ 156,586.03	\$-	\$ 5,808.08	\$-	\$ 310,988.16

NOTE: * FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

CHS: SUPPLIER CLEARINGHOUSE

ATTACHMENT C Page 7

Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.2				
Description of WMDVLGBTBEs with CA Majority Workforce						

Out of the eight (8) diverse vendors included by Lodi Gas Storage, LLC in this report, it is the understanding of Lodi Gas Storage that all eight vendors have a majority of their workforce working in California.

Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.3			
WMDVLGBTBE Program Expenses					

Expense Category	Year (Actual)
Wages	\$2,750
Other Employee Expenses	\$450
Program Expenses	\$500
Reporting Expenses	\$0
Training	\$0
Consultants	\$0
Other	\$0
TOTAL	\$3,700

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Lodi Gas Storage, LLC Year of Report - 2016 G.O. #156 Sec. 9.1.4 Description of Progress in Meeting or Exceeding Set Goals G.O. #156 Sec. 9.1.4

Line		rogress in meeting or exceeding set g	oals and an explanation	on of any circumstand	ces that may have caused the utility to fall
No.	short of its goals.				
1		[
2		Category	Current Year Results	Current Year Goals	
3		Minority Men	2.686%	2.000%	
4		Minority Women	0.000%	1.500%	
5		Minority Business Enterprise (MBE)	2.686%	3.500%	
6		Women Business Enterprise (WBE)	2.830%	2.500%	
		Subtotal Women, Minority Business			
7		Enterprise (WMBE)	0.000%	6.000%	
		Service Disabled Veteran Business			
		Enterprise (DVBE)	0.10%	1.500%	
		Lesbian, Gay, Bisexual or Transgender			
8		Individual-owned Business Enterprise	0.000%	0.000%	
8		(LGBTBE) Total WMDVLGBTBE	5.621%	7.500%	
	4		5.021%	7.500%	
9		l company involved in a husinger with	von coolific toobsis	l poodo (undorgrassa	d and otorogo) there are four under which
10		ry expertise that qualify under the WM			d gas storage), there are few vendors which
11 12		ses to provide services as they have b			
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38 39	1				
<u> </u>	1				
40	1				
41	1				
42	1				
43	1				
-+4	1				

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Lodi Gas Storage, LLC

Year of Report - 2016

G.O. #156 Sec. 9.1.4

WMDVLGBTBE Results and Goals

	G.O.	#156	Sec.	9.1

Category	2016 Results	2016 Goals
Minority Men	2.69%	2.00%
Minority Women	0.00%	1.50%
Minority Business Enterprise (MBE)	2.69%	3.50%
Women Business Enterprise (WBE)	2.83%	2.50%
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	0.00%	0.00%
Disabled Veteran Business (DVBE)	0.10%	1.50%
TOTAL WMDVLGBTBE	5.62%	7.50%

% - PERCENTAGE OF NET PROCUREMENT

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.5			
Description of Prime Contractor Utilization of WMDVLGBTBE Subcontractors					

Lodi Gas Storage, LLC's vendor selection policy states, "It is the policy of Lodi Gas Storage, LLC (LGS) that women, minority, disabled veteran and/or lesbian, gay, bisexual or transgender individual-owned business enterprises (WMDVLGBTBE) shall have the maximum practicable opportunity to participate in the performance of contracts. Furthermore, this policy shall not be used to exclude qualified non-WMDVLGBTBE's from participating in LGS contracting."

In addition to supplying each contractor from whom LGS accepted bids for construction or construction related services with a copy of this policy, LGS encouraged the prospective contractors to consider including WMDVLGBTBE firms in their subcontracting practices.

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Lodi Gas Storage, LLC		Year Annual Report - 2016	G.O. #156 Sec. 9.1.5		
Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors					

	Minority Male	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Other 8(a)*	TOTAL WMDVLGBTBE
Direct \$	\$148,594	\$0	\$148,594	\$156,586	\$0	\$5,808	\$0	\$310,988
Subcontracting \$	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total \$	\$148,594	\$0	\$148,594	\$156,586	\$0	\$5,808	\$0	\$310,988

Direct %	2.69%	0.00%	2.69%	2.83%	0.00%	0.10%	0.00%	5.62%
Subcontracting %	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total %	2.69%	0.00%	2.69%	2.83%	0.00%	0.10%	0.00%	5.62%

Net Procurement**	\$5.532.998
	¢0,00±,000

NOTE: *FIRMS CLASSIFIED AS 8(a) OF SMALL BUSINESS ADMINISTRATION INCLUDES NON-WMDVLGBTBE

**NET PROCUREMENT INCLUDES PURCHASE ORDER, NON-PURCHASE ORDER, AND CREDIT CARD DOLLARS

% - PERCENTAGE OF NET PROCUREMENT

Direct - DIRECT PROCUREMENT

Sub - SUBCONTRACTOR PROCUREMENT

	li Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.6
LUC		complaints Received and Curren	5.0. #150 Sec. 9.1.0
		somplaints Received and Curren	li Status
Line No.	A list of WMDVLGBTBE complaints received during the resolution or current status.	past year, accompanied by a brief description	of the nature of each complaint and its
1	LGS received <u>no complaints</u> during the last year.		
2			
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12	4		
13	1		
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15	4		
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17	4		
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20	-		
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25	-		
26 27	•		
28	-		
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32			
33	-		
34	4		
35 36	1		
37	1		
38]		
39			
40	4		
41	4		
42	4		
43 44	1		
45	1		
46	1		
47			
48	4		
49	4		
50	4		
51	4		
52 53	4		
55	1		

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.7				
Description of Efforts to Recruit WMDVLGBTBE Suppliers in Low Utilization Categories						

Lodi Gas Storage, LLC's vendor selection policy states, "It is the policy of Lodi Gas Storage, LLC (LGS) that women, minority, disabled veteran and/or lesbian, gay, bisexual or transgender individual-owned business enterprises (WMDVLGBTBE) shall have the maximum practicable opportunity to participate in the performance of contracts. Furthermore, this policy shall not be used to exclude gualified non-WMDVLGBTBE's from participating in LGS contracting."

In addition to supplying each contractor from whom LGS accepted bids for construction or construction related services with a copy of this policy, LGS encouraged the prospective contractors to consider including WMDVLGBTBE firms in their sub-contracting practices.

LGS participated in the CPUC/Frontier Fresno Small Business Expo on Tuesday, October 4, 2016. The event included: a panel discussion on how to do business with utilities; one-on-one meetings with procurement representatives from utility companies, local/state agencies, and others; a vendor/resource fair; and workshops.

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 9.1.11				
WMDVLGBTBE Fuel Procurement						

N/A

Page 16 G.O. #156 Sec. 10.1.1

Lodi Gas Storage, LLC

Year of Report - 2016 WMDVLGBTBE Annual SHORT, MID, AND LONG-TERM Goals by Product and Service Category

	Short-Term 2017						Mid-Term 2020				Long-Term 2022				
Products	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE
35 - Industrial machinery and equipment	0.25%	0.25%	0.15%	0.15%	0.80%	0.50%	0.50%	0.30%	0.30%	1.60%	0.75%	0.75%	0.60%	0.60%	2.70%
36 - Electrical and electronic equipment	0.25%	0.25%	0.15%	0.15%	0.80%	0.50%	0.50%	0.30%	0.30%	1.60%	0.75%	0.75%	0.60%	0.60%	2.70%
Subtotal	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

	i														
														1	
	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	WMDVLGBTBE
Services															
87 - Engineering and management services	0.50%	0.50%	0.30%	0.30%	1.60%	0.75%	0.75%	0.60%	0.60%	2.70%	1.00%	1.00%	0.90%	0.90%	3.80%
Subtotal	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
E	-				-					-					
TOTAL	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 10.1.2				
Description of WMDVLGBTBE Planned Program Activities for the Next Calendar Year						

Internal program activities

Lodi Gas Storage, L.L.C. has only two operating facilities in California; the main storage site is in San Joaquin County; there is also one in Solano County. Procurement activites are extremely limited there, as the needs of the facility have moved more towards continued operating as opposed to expansion. The required nature of goods has also changed and allowed for increased WMDVLGBTBE percent use. The Gas Storage market tends to be volatile, and thus WMDVLGBTBE spending will also be based on customer demand for Gas Storage use. Due to the limited number of purchases that are made, the employment of a full time procurement specialist is not justified. The Operations Manager and Office Administrator will continue to work on due dilligence as far as making the local supply network aware of various materials and service opportunities.

External program activities

Lodi Gas Storage, L.L.C. has acquired and will continue its membership in Supplier Diversity trade associations in the Sacramento Valley area, such as the Sacramento Regional Business Partnership and the Sacramento Hispanic, Asian and Black Chambers of Commerce. Lodi Gas Storage, L.L.C. was a participant at the Small Business Enterprise Expo in Fresno, on October 4, 2016 and will continue in its efforts to participate in such events, and support other programs related to supplier diversity.

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 10.1.3				
Plans for Recruiting WMDVLGBTBE Suppliers in Low Utilization Areas						

Lodi Gas Storage, L.L.C. will continue to monitor expenditures in the subject categories where utilization of diverse suppliers' has been historically low. We will continue to monitor accounting reports in order to identify the magnitude of expenditures in these areas and determine if our efforts may have a tangible impact. Although we hope to take advantage of opportunities in these areas, it is our intent to focus our supplier diversity efforts where we can maximize our expenditures with verified suppliers regardless of category.

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 10.1.4				
Plans for Recruiting WMDVLGBTBE Suppliers Where Unavailable						

Lodi Gas Storage, L.L.C. will continue to monitor expenditures in the subject categories where utilization of diverse suppliers' has been historically low. We will continue to monitor accounting reports in order to identify the magnitude of expenditures in these areas and determine if our efforts may have a tangible impact. Although we hope to take advantage of opportunities in these areas, it is our intent to focus our supplier diversity efforts where we can maximize our expenditures with verified suppliers regardless of category.

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 10.1.5			
Plans for Encouraging Prime Contractors to Subcontract WMDVLGBTBE Suppliers					

Lodi Gas Storage, L.L.C. has supplied prime contractors with letters, to see if they are eligible for certification by directing them to the webpage in order for them to apply online, on the Supplier's Clearinghouse. Lodi Gas Storage, L.L.C. continues to encourage its prime suppliers and contractors to contact the Clearinghouse for a list of certified WMDVLGBTBE's not currently verified by the Clearinghouse. The program administrator will continue to assist plant personnel that have procurement authority to encourage prime contractors to include verified minority suppliers.

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Lodi Gas Storage, LLC	Year of Report - 2016	G.O. #156 Sec. 10.1.6				
Plans for Complying with WMDVLGBTBE Program Guidelines						

Lodi Gas Storage, L.L.C. has a newly appointed senior management team; they have been introduced to the GO156 initiative, and are fully committed to supporting the company's Supplier Diversity Program. The company will strive to comply with the provisions and requirements of GO156 and will work with the CPUC in the ongoing implementation of program goals and objectives.