

# BP ENERGY RETAIL COMPANY CALIFORNIA LLC 2022 SUPPLIER DIVERSITY REPORT AND PLAN

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#### Introduction

On November 30, 2022, bp acquired EDF Industrial Power Services (CA), LLC (EIPS). At the time of its acquisition, EIPS had been registered with the California Public Utilities Commission (CPUC or Commission) as an electric service provider (ESP) for nearly a decade. Effective December 1, 2022, the name of EDF Industrial Power Services (CA), LLC was officially changed to BP Energy Retail Company California LLC (BPERCC), and bp informed the Commission of the name change on December 20, 2023. Under its ESP registration, BPERCC is authorized to provide Direct Access service in the service territories of Pacific Gas and Electric Company, San Diego Gas & Electric Company, and Southern California Edison Company.

In 2019, the Public Utilities Code was amended to require expansion of the Commission's Supplier Diversity Program to include ESPs.<sup>1</sup> In April 2022, the Commission adopted modifications to General Order 156, which sets forth the Supplier Diversity Program's rules and requirements, to incorporate ESPs.<sup>2</sup> This is the first year in which ESPs are required make submissions to the Commission under the Supplier Diversity Program.<sup>3</sup> Since EIPS did not have a Supplier Diversity Plan in place for 2022 and, to the best of BPERCC's knowledge, did not purchase any products or services in 2022 from entities registered with the Commission's Supplier Clearinghouse, BPERCC has no relevant diverse supplier information or diverse spend data to report in Sections 9.1.1 through 9.1.9.

#### Supplier Diversity in the US

bp, as a company as a whole, is committed to supplier diversity and unlocking the value of and power of a diverse, equitable and inclusive supply chain, boosting economic growth for underrepresented groups in the communities where we live and work. As such, bp is committed to positive partnering and supplier diversity - aiming to increase annual diverse spend to \$1 billion by 2025.

#### **Clear Ambition**

As part of the US Diversity, Equity and Inclusion Framework for Action, bp set a clear ambition to increase supplier diversity across the company, linking directly to bp's wider ambition on responsible business and improving people's lives in the communities where we work. Supplier diversity helps us build a stronger, better, more competitive company, aligning with America's changing demographics.

#### **Positive Economic Impact**

Over the last few decades, bp has seen the positive economic impact across the US as it is a supplier diversity leader in not only the energy industry but across corporate America. As such, we have been recognized by our supplier diversity partners in several ways:

- Chicago Minority Supplier Development Council Honorary Chair (2022)
- Women's Enterprise USA Supplier Diversity Icons & Legends (2022)
- Disability: IN Disability Equality Index 90% rating
- National Business Inclusion Consortium Best of the Best Corporation of Inclusion nominee (2022)
- Chartered Institute of Procurement & Supply (CIPS) Outstanding Diversity and Inclusion Practices in Procurement Teams and Best Collaborative Teamwork Project nominee
- Women's Business Enterprise Alliance Corporation of the Year (2020)
- Women's Business Enterprise National Counsel of America's Top Corporations for Women's Business Hall of Fame (2018, 2019)
- US Hispanic Chamber of Commerce Corporation of the Year (2020)

<sup>&</sup>lt;sup>1</sup> Senate Bill 255 (Bradford, 2019), Sec. 2 (amending Pub. Util. Code § 8283).

<sup>&</sup>lt;sup>2</sup> Decision (D.) 22-04-035.

<sup>&</sup>lt;sup>3</sup> D.22-04-035 at 13; see also General Order 156, Sec. 9.



These recognitions acknowledge corporations with supplier diversity programs and processes that have worked especially hard to sustain and bring qualified and competitive minority and/or women business enterprises into bp's supply chains.

### Supporting Employees and Jobs

bp is proud that its US diversity, equity and include (DE&I) program supports nearly 10,000 employees and 125,000 jobs, which creates social and economic value, strengthens our reputation, drives our performance, and underpins our strategy. Since 2018, bp has spent \$1.3 billion with 177 women-and-minority-owned businesses in the US and is working toward achieving \$1 billion in annual spend with certified diverse business enterprises by 2025.

#### **Recognized Diverse Supplier Accreditations**

bp positively partners with others to contribute to social mobility and the ecosystem of DE&I by buying inclusively and aiming to spend \$1 billion with certified diverse suppliers annually by 2025. Our partners include certifying councils, chambers of commerce and their regional affiliates – all on mission to increase diverse supplier inclusion across corporate America.

#### **Overview of Supplier Diversity Plan**

Nearly all of the products and services that BPERCC procures in support of its California ESP operations fall into the following categories:

- 1. Electric Power We procure all our electric power requirements through the wholesale markets operated by the California Independent System Operator (CAISO) and do not make direct purchases of power or fuel used for power generation.
- 2. Generation Capacity We procure qualifying capacity (QC) from eligible generation resources to fulfill our Resource Adequacy (RA) requirements under the Commission's RA program rules and the CAISO Tariff.<sup>4</sup>
- 3. Renewable Energy Products We procure renewable energy products to fulfill our obligations under California's Renewables Portfolio Standard (RPS).
- 4. Net Qualifying Capacity (NQC) Under the Commission's Mid-Term Reliability (MTR) decisions,<sup>5</sup> we are required to procure NQC from qualifying energy storage and clean energy resources to come online in the 2023-2028 timeframe.<sup>6</sup>
- 5. Legal and Consulting Services We utilize the services of consultants and California-licensed attorneys to advise us concerning our procurement efforts and related regulatory requirements.

As an adjunct to bp's US DE&I program, BPERCC has developed a Supplier Diversity Plan that is tailored to our ESP operations in California. In the short- and mid-term, BPERCC's primary goal is to foster the participation of diversity suppliers in our solicitations for the aforesaid products and services. As required by Section 8.2 of General Order 156, BPERCC's Supplier Diversity Plan also includes long-term diverse spending goals as percentages of our overall spend for such products and services.

<sup>&</sup>lt;sup>4</sup> BPERCC's understanding is that, for purposes of the Supplier Diversity Program, expenditures for RA capacity are categorized as Direct Power Purchases.

<sup>&</sup>lt;sup>5</sup> D.21-06-035 and D.23-02-040.

<sup>&</sup>lt;sup>6</sup> If the Commission establishes a Reliability and Clean Power Procurement (RCPP) program as has been proposed in the current phase of the Integrated Resource Planning (IRP) proceeding (Rulemaking (R.) 20-05-003), BPERCC may have additional NQC and possibly also clean power procurement obligations under that program.



#### Section 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year

For the reasons explained above, BPERCC has no Supplier Diversity Program activities to report for 2022.

The website for bp's Supplier Diversity program, which includes contact information and a portal for diversity suppliers to register for the program, is accessed via the following link:

https://www.bp.com/en\_us/united-states/home/community/supplier-diversity.html

Entities and individuals that wish to contact BPERCC directly about its Supplier Diversity Plan and related contracting opportunities should contact Jeffrey Chen at Jeffrey.Chen@bp.com.

### Section 9.1.2 Supplier Diversity Results of Goods and Services (non-power purchase) if Procured

For the reasons explained above, BPERCC has no responsive data for 2022 to report in this section. In future reports, BPERCC will provide responsive data in the following format:

		2022 of Report							
		Direct	Sub	Total \$	%	Product	Service	Total \$	%
	African American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Asian Pacific American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Minority Male	Hispanic American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Native American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Total Minority Male	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	African American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Asian Pacific American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Minority Female	Hispanic American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Native American	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
	Total Minority Female	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Total Minority Business En	terprise (MBE)	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Women Business Enterpris	e (WBE)	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Lesbian, Gay, Bisexual, Tra (LGBTBE)	ansgender Business Enterprise	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Disabled Veteran Business	Enterprise (DVBE)	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Persons with Disabilities B	usiness Enterprise (DBE)	\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
8(a)*	8(a)*		\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Total Supplier Diversity Spend		\$0	\$0	\$0	0.00%	\$0	\$0	\$0	0.00%
Net Procurement**			\$0		-				-
Net Product Procurement			\$0						
Net Service Procurement			\$0						
Total Number of Diverse Suppliers that Received Direct Spend		C	)						

# Section 9.1.2 Description of Diverse Suppliers with Majority Workforce in California

For the reasons explained above, BPERCC has no relevant information for 2022 to provide in this section.



#### Section 9.1.3 Supplier Diversity Program Expense

For the reasons explained above, BPERCC has no responsive data for 2022 to report in this section. In future reports, BPERCC will provide responsive data in the following format:

Expense Category	Year (Actual)
Wages	\$0
Other Employee Expenses	\$0
Program Expenses	\$0
Reporting Expenses	\$0
Training Expenses	\$0
Consultant Expenses	\$0
Other Expenses	\$0
Total	\$0

#### Section 9.1.3 Description of Progress in Meeting or Exceeding Set Goals

For the reasons explained above, BPERCC has no responsive information for 2022 to provide in this section.

#### Section 9.1.4 Supplier Diversity Results Compared to Set Goals

For the reasons explained above, BPERCC has no responsive data for 2022 to report in this section. In future reports, BPERCC will provide responsive data in the following format:

Category	2022 Result %	2022 Goal %
Minority Male Business Enterprise	N/A	N/A
Minority Female Business Enterprise	N/A	N/A
Minority Business Enterprise (MBE)	N/A	N/A
Women Business Enterprise (WBE)	N/A	N/A
Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	N/A	N/A
Disabled Veteran Business Enterprise (DVBE)	N/A	N/A
Persons with Disabilities Business Enterprise (DBE)	N/A	N/A
Total	N/A	N/A

#### Section 9.1.5 Description of Prime Contractors Utilization of Diverse Subcontractors

For the reasons explained above, BPERCC has no relevant information for 2022 to provide in this section.

#### Section 9.1.6 List of Supplier Diversity Complaints Received and Current Status

To the best of BPERCC's knowledge, EIPS did not receive any complaints from diversity suppliers in 2022. Likewise, BPERCC did not receive any complaints from diversity suppliers in 2022.

#### Section 9.1.7 Description of Efforts to Recruit Diverse Suppliers in Low Utilization Categories

For the reasons explained above, BPERCC has no responsive information to provide in this section. BPERCC's planned activities and efforts to recruit diverse suppliers in low utilization categories are described in Section 10.1.2.



#### Section 9.1.9 Description of Supplier Diversity Activities and Progress in Power (Energy) Procurement

For the reasons explained above, BPERCC has no responsive information to provide in this section. BPERCC's planned supplier diversity activities are described in Section 10.1.2.

#### Section 9.1.9 Supplier Diversity Results in Power (Energy) Procurement

EIPS procured its electric power requirements and ancillary services exclusively through the CAISO-operated wholesale markets and thus did not have any direct purchases of non-renewable power products in 2022. And, to the best of BPERCC's knowledge, EIPS did not make any direct purchases of renewable power products in 2022 from entities that are registered in the Supplier Clearinghouse. The same is true for BPERCC. Consequently, BPERCC has no responsive data for 2022 to report in this section. In future reports, BPERCC will provide responsive data in the following format:

		Direct Power Purchases \$	Direct Fuels for Generation \$		Total \$			%	
		Renewable and Non-Renewable Power Products	Diesel	Nuclear	Natural Gas	Direct	Sub	Total \$	
	African American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Asian Pacific American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Male	Hispanic American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Native American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Male	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	African American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Asian Pacific American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Minority Female	Hispanic American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Native American	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
	Total Minority Female	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Total Minority Business Enterprise (MBE)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Women Business Enterprise	(WBE)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Lesbian, Gay, Bisexual, Tran Business Enterprise (LGB	sgender TBE)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Disabled Veteran Busin Enterprise (DVBE)	255	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Persons with Disabilities Business Er	Persons with Disabilities Business Enterprises (DBE)		\$0	\$0	\$0	0	0	0	0.00%
8(a) <sup>6</sup>	8(a) <sup>6</sup>		\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Total Supplier Diversity		\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%
Net Power Procurement		\$0							
Net Direct Power Purchases	Net Direct Power Purchases								
Net Direct Fuels for Generation	Net Direct Fuels for Generation								
Total Number of Diverse Suppliers		0							



# Section 10.1.1 Supplier Diversity Short, Mid, and Long-Term Procurement Goals for Power and other Good and Service Categories

SHORT-TERM (ONE-YEAR) GOALS: BPERCC plans to purchase its electric power requirements through the CAISOoperated wholesale markets; we thus do not plan to make any direct purchases of non-renewable power or fuel used for generation in 2023. As reflected in the confidential version of our Final 2022 RPS Procurement Plan, BPERCC is fully hedged against its forecast RPS requirements for 2023 (i.e., BPERCC's forecast requirements are fully covered under previously executed RPS contracts); we thus do not plan to make any large purchases of renewable energy products in 2023.<sup>7</sup> Most of the RA-eligible capacity that BPERCC needs to fulfill our RA requirements for the 2023 compliance year was purchased in 2022, and the current scarcity of uncontracted RA-eligible capacity makes it infeasible for BPERCC to prioritize diversity suppliers for any additional purchases of RA-eligible capacity that we may make in 2023. BPERCC plans to procure NQC from eligible energy storage and/or clean energy resources in 2023 to fulfill our MTR requirements for 2023 and possibly also for subsequent years, and we will encourage diverse suppliers to participate in our solicitations for that capacity; however, the unusual difficulties which BPERCC and similarly situated load-serving entities (LSEs) are encountering in securing the NQC needed to fulfill their near-term MTR requirements make it infeasible to prioritize diverse suppliers for such procurement. And BPERCC does not anticipate the need to retain the services of additional consultants or attorneys in 2023 (i.e., BPERCC plans to continue utilizing the consultants and attorneys that we already have under contract). BPERCC has therefore not set "short-term...goals for the utilization of eligible suppliers" as contemplated by General Order 156.8

MID-TERM (THREE-YEAR) GOALS: BPERCC plans to continue purchasing our electric power requirements through the CAISO-operated wholesale markets in the 2024-2026 timeframe; we thus do not plan to make any direct purchases of non-renewable power or generation fuel in that timeframe.<sup>9</sup> As BPERCC is fully hedged against our forecast RPS requirements for 2024 and 2025, and we are mostly hedged against our forecast RPS requirements for 2026; we anticipate making only (relatively) small purchases of renewable energy products in the 2024-2026 timeframe. Depending on the results of our MTR procurement efforts in 2023, BPERCC may need to procure additional NQC from eligible new energy storage and/or clean energy resources in 2023 to fulfill our MTR requirements for 2023 and possibly also for subsequent year, and we will encourage diverse suppliers to participate in our solicitations for that capacity. And assuming our customer load remains relatively stable in the 2024-2026 timeframe. BPERCC will need to procure RA-eligible capacity to fulfill our RA requirements for the 2024, 2025, and 2026 compliance years; however, the amount of capacity which BPERCC will need to procure will depend on the outcome of our solicitations for MTR-eligible capacity (as the NQC we procure to fulfill MTR requirements will also count to some degree toward our RA requirements). But unless and until market conditions change for the better (i.e., until the current scarcity of RA-eligible capacity and the headwinds against securing MTR contracts ease), it will be infeasible to prioritize diverse suppliers for such procurement. And it is not possible to know in advance whether BPERCC will have a need for consulting and legal services beyond those provided by the professional firms which we already have under contract. BPERCC has therefore not set mid-term diverse spend percentage targets as contemplated by General Order 156.<sup>10</sup>

**LONG-TERM (FIVE-YEAR) GOALS:** As required by General Order 156, Section 8.2, BPERCC has established the following minimum long-term procurement goals for renewable energy products, RA-eligible capacity, MTR-eligible NQC, and consulting and legal services:

<sup>&</sup>lt;sup>7</sup> BPERCC submitted the confidential version of our Final 2022 RPS Procurement Plan to the Commission's Energy Division on Jan. 18, 2023. The public version of BPERCC's Final 2022 RPS Procurement Plan can be accessed from the Commission's website at the following link: https://docs.cpuc.ca.gov/PublishedDocs/Efile/G000/M501/K652/501652313.PDF.

<sup>&</sup>lt;sup>8</sup> General Order 156, Sec. 8.

<sup>&</sup>lt;sup>9</sup> If the Commission establishes an RCPP program as proposed in the IRP proceeding, BPERCC may need to make direct purchases of clean power to fulfill program requirements in the 2024-2026 timeframe. In that event, BPERCC will establish midterm diverse spend goals for that category in its 2024 Supplier Diversity Plan.

<sup>&</sup>lt;sup>10</sup> General Order 156, Sec. 8.



Long-Term (2028)											
Power Type	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	iness Transgender Veteran Disabilities prprise Business Enterprise Enterprise		Total Supplier Diversity Goal						
Renewable energy products	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%					
RA-eligible capacity	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%					
MTR-eligible NQC	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%					
Total	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%					

Long-Term (2028)										
SIC Code / Service	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Persons with Disabilities Business Enterprise (DBE)	Total Supplier Diversity Goal				
8748 / Consulting	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%				
8111 / Legal	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%				
Total	15.00%	5.00%	1.50%	1.50%	0.00%	23.00%				

# Section 10.1.2 Description of Supplier Diversity Program Activities Planned for the Next Calendar Year

# Internal Supplier Diversity Program Activities Planned for the Next Calendar Year.

For 2023, BPERCC will continue to advance bp's clear ambitions to increase supplier diversity across the company, linking directly to bp's wider ambition on responsible business and improving people's lives in the communities where we work. BPERCC will use commercially reasonable efforts to utilize California Public Utility Commission's (CPUC) GO 156 Supplier Clearinghouse to identify diverse suppliers; to the extent BPERCC identifies such suppliers and they are not already on our solicitation distribution lists, we will add them to the applicable list. BPERCC will also conduct training to ensure that all employees which have responsibilities related to procurement in support of our California ESP operations are aware of the Commission's Supplier Diversity Program, BPERCC's Supplier Diversity Plan, and their relationship to bp's DE&I program.

# External Supplier Diversity Program Activities Planned for the Next Calendar Year.

Bp is always actively exploring ways to expand its supplier diversity program both internally and externally. BPERCC will continue bp's mission to work closely with various partners to contribute to social mobility and the ecosystem of DE&I by buying inclusively and aiming to spend \$1 billion with certified diverse suppliers annually by 2025. To that end, BPERCC will include information about bp's overall supplier diversity goals and the Commission's Supplier Diversity Program in our solicitation materials. In addition, BPERCC will offer to provide technical assistance with the Supplier Clearinghouse certification process to any business enterprises that meet the applicable certification criteria.

# Section 10.1.3 Plans for Recruiting Diverse Suppliers in Low Utilization Categories

Please see Section 10.1.2.



#### Section 10.1.4 Plans for Recruiting Diverse Suppliers Where Unavailable

BPERCC shares bp's overall corporate commitment to increase supplier diversity and will explore ways with bp's DE&I program leads to recruit diverse suppliers in areas where they are currently unavailable.

#### Section 10.1.5 Plans for Encouraging Prime Contractors to Subcontract Diverse Suppliers

BPERCC does not anticipate any situation in 2023 where we would engage the services of a prime contractor that has a need for subcontractors. In the unlikely event such a situation arises, BPERCC will ensure that the prime contractor is aware of the Commission's Supplier Diversity Program and will discuss with the prime contractor whether there are any subcontracting opportunities associated with the engagement and explore whether any potential subcontractors are registered in the Commission's Supplier Clearinghouse of may meet the applicable certification criteria.

#### Section 10.1.6 Plans for Complying with Supplier Diversity Program Guidelines

As part of the training described in Section 10.1.2, BPERCC will ensure that a designated employee is familiar with the guidelines set forth in General Order 156 regarding the requirements for ESP Supplier Diversity Plans. In addition, BPERCC has directed our outside California-licensed regulatory counsel to monitor the Commission's rulemaking proceeding on implementing the requirements of Senate Bill 255 and report any major developments, such as further modifications to General Order 156 or the promulgation of any new guidelines, so that the changes are incorporated into our future Supplier Diversity Program reports, plans, and internal training.